

## DURING NEW CONSTRUCTION + REHABS:

Development General Contractors and Property staff should use the following contacts to receive POAH's negotiated pricing.

### FLOORING:

- **Mohawk Flooring**

- General Contractors shall contact Mohawk Flooring to receive discounted pricing:  
Paul Woolverton  
Mohawk Industries  
paul\_e\_woolverton@mohawkind.com  
(314) 250-2503

- **Sherwin Williams Floorcovering**

- General Contractors shall contact Sherwin Williams to collect flooring installation bid for review among other bids:  
Andrew Wach  
National Account Executive - The Americas Group  
andrew.m.wach@sherwin.com  
(617) 595-7126

### PAINT:

- **Sherwin Williams Paint**

- General Contractors shall contact Sherwin Williams to receive discount pricing on paint products and collect painting installation bid for review among other bids:  
Andrew Wach  
National Account Executive - The Americas Group  
andrew.m.wach@sherwin.com  
(617) 595-7126

## DURING ONGOING PROPERTY MAINTENANCE:

### FLOORING:

- **Sherwin Williams Floorcovering**

- Property staff shall contact their local Sherwin Williams Floor Covering Store to either:
  - Purchase flooring from Sherwin Williams and have Sherwin Williams install new flooring
  - or, purchase flooring from Sherwin Williams and have 3rd party flooring contractor install new flooring
  - or, purchase flooring from Sherwin Williams and have property maintenance staff install new flooring

### PAINT:

- **Sherwin Williams Paint**

- Property staff shall contact their local Sherwin Williams Paint Store to either:
  - Purchase paint from Sherwin Williams and have Sherwin Williams install new paint
  - or, purchase paint from Sherwin Williams and have 3rd party painting company install new paint
  - or, purchase paint from Sherwin Williams and have property maintenance staff install new paint